CAPABILITIES BROCHURE



Your leading one-stop shop for all materials, distribution, and supply chain management solutions supporting the telecommunications and broadband industry. We're more than a distributor, we're your trusted partner for technical and logistics expertise.











ONE-STOP SHOP ONE-ON-ONE CONNECTIONS

USTC Corp is a leader in distribution, logistics, technical engineering, and product design with global presence across 13 countries as part of ETC Group. USTC Corp acquired Walker, Comstar Supply, and Multicom, and together, we're redefining what a materials distributor and value-added services provider can be and do for our customers. We support cable operators, telecommunications service providers, rural utility providers, electric cooperatives, and contractors with a full range of products and solutions for seamless delivery of high-speed Internet, Video, Data, and Voice Services to Residential, Business, and Mobile Users.

We're All In for our customers, our partners, the future of technology, and for our employees. We're committed to what we do and the connections we create because we know that the materials and services we provide are about so much more than the network they create. It's about the people who use it... to help them better connect with the things and people they love because we want the brightest, most connected future possible.

BEST-IN-CLASS PRODUCTS AND SOLUTIONS

Our robust portfolio powers HFC, FTTH, FTTx, wireless, 5G/mobile, and data center technologies with extensive industry expertise and performance.

- Active Products
- Aerial & Underground
- Cable Assemblies
- Cables & Conduit
- Connectors
- Customer Premises
- Data Center
- FTTH & FTTx
- Hardware
- HFC
- Inside Plant

- Network Security
- Outside Plant
- Passive Products
- Software Defined Networking
- Test & Measurement
- Timing & Synchronization
- Tools, Consumables & Safety Equipment
- Traffic & Signaling
- Wireless Infrastructure









LOCALLY INVESTED, **GLOBALLY CONNECTED**



With more than 40 locations across 13 countries, we're helping create a more connected future as part of ETC Group. We have 13 locations nationwide that make up over 1 million square feet of indoor and outdoor warehouse and storage capacity. Our one-stop shop makes it simple for you to purchase and install the products you need for your network. We maintain a thorough and efficient state-of-the-art distribution system, saving customers time and money with logistics expertise in warehousing, asset management, barcoding, scanning, configuration services, custom network deployment kits, transportation, and more.

Edison, NJ Headquarters & Primary Distribution Center (180,000 sq ft) Inbound | Inventory | Outbound | Purchasing | Invoicing | B2C

Edison, NJ Production Center (120,000 sq ft) Reverse Logistics | Refurbishment | Repairs

Edison, NJ Logistics Center (21,000 sq ft) Stock Location

Dallas, TX Distribution Center (270,000 sq ft)
Inbound | Inventory | Outbound | Reverse Logistics

Winston-Salem, NC Corporate Offices & Distribution Center (155,000 sq ft) Inbound | Inventory | Outbound

Reno, NV Logistics Center (3,000 sq ft) Inbound | Inventory | Outbound

Tyler, TX Logistics Center (19,000 sq ft) Inbound | Inventory | Outbound

Gilbert, OK Logistics Center (4,750 sq ft) Inbound | Inventory | Outbound

Collegeville, PA Corporate Offices & Distribution Center (20,625 sq ft) Inbound | Inventory | Outbound

Garner, NC Logistics Center (9,500 sq ft) Inbound | Inventory | Outbound

South Bend, IN Logistics Center (40,000 sq ft) Inbound | Inventory | Outbound

Longwood, FL Corporate Offices & Distribution Center (10,000 sq ft) Inbound | Inventory | Returns | Outbound | Refurbishment | Repairs

Longwood, FL Distribution & Production Center (28,000 sq ft) Inbound | Outbound | Custom Assembly | Free Trade Zone

FLEXIBILITY THAT BREAKS THE MOLD



CUSTOMIZED FOR YOU

We believe that customers deserve customization. With flexible delivery models, a plugand-play approach, and modular set of value-added services, we're your trusted partner to support your business needs from basic procurement to supply chain management, and everything in between.



THE MATERIALS YOU NEED

We supply the products, materials, state-of-the-art tools and test equipment from the largest top-quality manufacturers for telecommunications providers, tier 1, 2, and 3 cable operators, rural utility providers, electric cooperatives, and contractors. From the headend to the home, we've got you covered with anything you need for the network.



THE RELIABILITY YOU WANT

You can count on us. Our timely focus will support your critical projects and operations, so you can focus on building, maintaining, and growing the network.



SAVE TIME

Our technical and logistics expertise, and our utilization of supply chain technologies help simplify and optimize your operations, allowing you to focus on your business knowing the supply chain is well managed.



SAVE MONEY

Our scale and expertise translate into significant operating and purchase cost benefits for our customers, letting you focus on helping your subscribers connect to the people and things they love.



PART OF THE ETC GROUP FAMILY

USTC Corp was founded by Cédric Varasteh, Founder and Chairman of ETC Group, and is part of the ETC Group Family. ETC Group is a global leader in distribution, logistics, technical expertise, and product design since 1993, and supports over 14,000 customers worldwide, giving us the unique advantage of global purchasing power that helps drive costs down for our customers.

ON THE CUTTING EDGE **TO GIVE YOU THE EDGE**

ONE-STOP SHOP FROM A TRUSTED SOURCE

We have a comprehensive portfolio of over 55,000 SKUs of equipment, state-of-the-art tools, and top-quality materials available from nearly 1,000 global sourcing and supply partners.



ACTIVES

Broadband Access Core and Edge Network Transceivers Network Security Wireless (Wi-Fi) Timing and Synchronization



CABLE AND DUCT INSTALLATION

Cable Pulling
Fishing and Rodding
Cable Blowing
Cable Measuring



COAXIAL - COPPER

Coaxial 75 ohms Copper Audio Visual & Satellite Trunk Cable Hardline Connectors



CONSUMABLES

Cleaning
Conduit and Civil Construction
Electrical
Fiber Optic
Fixation
Fluid and Aerosol
Identification



DATA CENTER

Power Distribution & Protection Structured Cabling Rack and Accessory Data Center Services Software Management



INFRASTRUCTURE

Aerial and Pole Line Hardware Conduit and Innerduct Cabinets and Enclosures Vaults and Handholes



MOBILE

FTTA
Power Distribution
Mobile Site Integration
Mobile Security
Mobile Services
Microwave Radio



OPTICAL

Optical Cable Optical Connectivity Optical Cabinet Optical Splicer



SAFETY

Personal Safety
Site Protection
Ladder and Step
Portable Electric, Power Tools
and Accessories
Site Lighting



TEST AND MEASUREMENT

Coax-CATV
Copper
Electric
Ethernet
Optical Fiber
LAN
RF
Accessories

Wireless



TOOLS

Coaxial Tools
Construction Tools
Electrician Tools
Fiber Optic Tools
Hand Tools
Material Handling
Tool Kits and Storage
Aerial Tools



TRAFFIC AND SIGNALING

Traffic Signal Wire and Cable Mast, Strand, and Pole Line Hardware Fiber Optics and Conduit Traffic Signals Vaults and Handholes

YOUR GO-TO **TO GET THINGS DONE**

END-TO-END NETWORK SOLUTIONS AND VALUE-ADDED SERVICES

We understand that selecting a services vendor is a strategic decision that is essential in your network deployment's success. Your subscribers depend on you to deliver reliable, high-speed Internet connections that are critical to your community's future development and well-being. We deliver an extensive range of solutions needed to support your expanding broadband network while leveraging strategic relationships with industry-leading manufacturing partners with our state-of-the-art logistics services and steadfast customer service to offer a one-stop shop for all of your network needs.









Supply Chain & Logistics

- Materials Distribution
- State-of-the-Art Distribution Centers
- Global Product Sourcing and Procurement
- · Forecasting and Inventory Management
- Management Services
- Product Design, Manufacturing, and Own Product Lines
- OEM Services
- Transportation Fleet
- Vendor-Managed Inventory
- Quality Control and Audits
- Exports and International Drop Shipping

Technical Expertise

- · Network Advisory, Design, and Planning
- Multi-Vendor Custom Configurations
- Engineering Services
- Product Design & Development
- Certified Fiber to the Home Professional (CFHP) Team

Value-Added Services

- Integration Services
- B2C Distribution
- Pre-Wired Enclosures and Cabinets
- Custom Network Deployment Kits
- Kitting and Assembly
- Pre-Configured Equipment
- Pre-Cut Fiber
- Customer Asset Management Program
- Installation Services
- Managed Services
- Maintenance Services
- CPE and Electronics Refurbishment
 & Repair Services
- Cable Cutting
- Free Trade Zone Location
- International Exports

A TRUSTED PARTNER

We connect the right mix of people, products, partnerships and processes. Strategic relationships with industry-leading manufacturers combined with our comprehensive value-added solutions allow us to provide our customers with everything needed for successful network deployments, maintenance, and upgrades.

TOP MANUFACTURERS

#

3М

A

ADC Adtran

ADVA AFL

Allied Bolt

Alpha Technologies

American Polymer Company

American Polywater American Products

Amphenol Antronix Arcom Arris Atkore

В

ATX

BAND-IT Bekaert

BeyondEdge Networks

Blonder Tongue

Blue Diamond Industries

C

Cambium Networks

Canovate Channell

Charles Industries

Ciena Cisco Clearfield CommScope

Component Products
Condux International

Copperhead Industries

Corero

Coriant / Infinera

Corning
CyberPower

D

Dura-Line Durant DZS

Ε

Econolite Effigis

Electrical Materials Company

Eltek
EnerSys
ERICO nVent
Erin Rope
ETC Group
EXFO

F

Falcon Fine Wire FiberSource Fortinet Foxcom Fuiitsu

G

General Electric General Machine Products GlasMasters

Н

HellermannTyton Hubbell

Inno Instrument

J

Jameson Jonard Tools Juniper Networks

Κ

Klein Tools KrisTech L

Leviton

М

MacLean Network Solutions Makita Maxcell McCain Mitel MPINarada

N

Multicom

Multilink

National Pipe and Plastics National Strand Products NCM Solutions Newton Instruments

0

Oldcastle Infrastructure

P

Panduit

Pelco
Poly
PPC
Preformed Line Products
Prime Conduit
Primex

ProLabs
Prysmian Group

R

Runpotec

S

Slingco Southwire Company Stellar Industries Steren

Sumitomo Electric Lightwave Superior Essex Т

Technity Solutions
Telco Systems
Teldor Wires & Cables

Televes

Tempo Communications

Thales

The Light Connection
Thermo Bond Buildings
Thomas & Betts

Thomas & Betts
Tii Technologies
Total Cable Solutions

Trident Solutions

...

Underground Devices USTC Corp U-Teck

V

VeEX Vericom Vertiv VIAVI Solutions

W

Westell Wire World Wirewerks WL Plastics

Z

Zyxel Communications

7+ million

miles of fiber distributed to our customers annually across the globe

1+ million

square feet of indoor and outdoor storage capacity across our 13 locations with additional buildout available as needed

55,000+

SKUs of equipment, state-of-the-art tools, and top-quality materials available our global suppliers

IMPRESSED WITH OUR NUMBERS?

Give us a call and we can create a customized solution just for you.



customers worldwide including tier 1, 2, and 3 cable operators, telecommunications service providers, rural utility providers, electric cooperatives, and contractors

1,000

nearly 1,000 valued global sourcing and supply partners

400+

employees in the U.S. and 1,200+ across the globe who are All In, working hard every day to ensure customer satisfaction and reliability

ALL IN ONE. ALL FOR YOUR NETWORK.

With 13 locations, we can support your business needs anywhere across the country.

USTC Corp

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Walker

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